Message Text

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UNCLAS SECTION 1 OF 2 TOKYO 1154

E.O. 11652: N/A

TAGS: ENRG, OPEC, JA, SA

SUBJECT: YAMANI INTERVIEW WITH JAPANESE REPORTER

REF: TOKYO 0597

- 1. SUMMARY. IN INTERVIEW WITH JAPANESE REPORTER IN JIDDA, YAMANI CLAIMED SAUDI PRODUCTION TRARGET FOR 1977 IS 11.8 MILLION BARRELS PER DAY. HE ADVOCATED MORE OIL CONSERVATION MEASURES, DEVELOPMENT OF ALTERNATE ENERGY SOURCES, AND IMPLIED SUPPORT FOR DEVELOPMENT OF NEW OIL SUPPLIES TO HOLD DOWN PRICES. HE URGED JAPAN TO BE MORE ACTIVE IN SAUDI DEVELOPMENT PROJECTS, AND SAID THAT SAUDI ARABIA WOULD WELCOME NAGANO MISSION (REFTEL). END SUMMARY.
- 2. THE FOLLOWING IS AN UNOFFICIAL EMBASSY TRANSLATION OF AN INTERVIEW WITH SAUDI OILMINISTER YAMANI AS PUBLISHED IN THE TOKYO SHIMBUN, A VERNACULAR JAPANESE PAPER.
- 3. BEGIN TEXT. TOKYO SHIMBUN, JANUARY 17, 1977.

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EXCLUSIVE INTERVIEW WITH PETROLEUM AND MINERAL WEALTH MINISTER YAMANI.

A) OIL PRICES WILL BECOME STABLE IF ADVANCED NATIONS ECONOMIZE.

MOVES OF PETROLEUM AND MINERAL WEALTH MINISTER

YAMANI OF SAUDI ARABIA HAVE BEEN NOTED SINCE THAT
COUNTRY TOOK A CAUTIOUS ATTITUDE ON THE RAISING OF THE
OIL PRICE AT OPEC'S QATAR CONFERENCE AT THE END OF LAST
YEAR. RECENTLY, THIS REPORTER (SAISHU) VISITED THE SAID
MINISTER IN JIDDA AND HEARD ABOUT SAUDI ARABIA'S OIL POLICY
AND ITS POLICY TOWARD JAPAN, AND ALSO HIS WAY OF THINKING ABOUT A
MISSION FROM JAPANESE BUSINESS CIRCLES, WHICH MISSION IS
SCHEDULED TO VISIT SJU ARABIA ONE MONTH HENCE. IN
THIS INTERVIEW, PETROLEUM AND MINERAL WEALTH MINISTER
YAMANI CLARIFIED THE FOLLOWING VIEWS: (1) MANY

COUNTRIES WERE DELIGHTED AT OUR DECISION; (2) IF CONSUMER COUNTRIES ECONOMIZE, THE PRICE OF OIL WILL BECOME STABLE IN THEFUTURE; (3) TO MEET THE INCREASE IN DEMAND, SAUDI ARABIA WILL INCREASE AVERAGE DAILY OUTPUT (8,500,000 BARRELS AT PRESENT) TO 11,800,000 BARRELS IN 1977 AND TO MORE THAN THAT NEXT YEAR; (4) THERE IS AN INCREASING NUMBER OF COUNTRIES AND COMPANIES HOPING FOR DIRECT DEALS (DD) IN OIL, BUT SAUDI ARABIA IS DESIRING RELATIONS WITHCOUNTRIES AND COMPANIES WHICH WILL CON-OPERATE IN THE INDUTRIALIZATION OF THE COUNTRY; AND (5) ITWILL SINCERELY WELCOME THE JAPANESE MISSION (A LARGE-SCALE MISSION FROM BUSINESS CIRCLES, LEAD BY JAPAN CHAMBER OF COMMERCE AND INDUSTRY PRESIDENT SHIGEO NAGANO); SAUDI ARABIA HAS MANY THINGS ON WHICH IT WANTS TO CONSULT WITH JAPAN, AND THE DISPATCH OF THE MISSION WILL SURELY BE SUCCESSFUL.

SINCE SAUDI ARABIA EXPRESSED ITS ATTITUDE OF UNCLASSIFIED

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RESTRAINING THE PRICE RAISE, MISSIONS AND BUSINESSMEN HAVE BEEN RUSHING TO THAT COUNTRY FROM ALL PARTS OF THE WORLD, AND PETROLEUM AND MINERAL WEALTH MINISTER YAMANI, WHO IS ATTRACTING ATTENTION, IS EXTREMELY BUSY. UNDER SUCH CIRCUMSTANCES, THIS REPORTER CAUGHT HIM WHEN HE HAD JUST RETURNED FROM ABU DHABI, AND ASKED HIM QUESTIONS FOR ABOUT AN HOUR IN HIS OFFICE IN JIDDA. THIS IS THE FIRST TIME THAT A LEADER OF SAUDI ARABIA HAS POSITIVELY SHOWN HIS ENTHUSIASM FOR OIL PRODUCTION IN RESPONSE TO THE INCREASE IN OIL DEMAND IN THE WORLD, AND AT THE SAME TIME CONCRETELY PRESENTED THE FIGURE OF ABOUT 11,800,000 BARRELS IN DAILY OUTPUT AS THE OIL PRODUCTION TARGET FOR THIS YEAR. SO FR, THERE HAS BEEN ONLY THE OBSERVATION THAT THE AMOUNT OF OIL PRODUCTION IN SAUDI ARABIA THIS YEAR WILL BE ABOUT 10 MILLIIN BARRELS A DAY.

4. THE QUESTIONS AND ANSWERS BETWEEN MINISTER YAMANI AND THIS REPORTER WERE AS FOLLOWS:

-- JAPAN IS GRATEFUL FOR THE DECISION BY SAUDI ARABIA, BUT WHAT ABOUT THE REACTIONS IN OTHER COUNTRIES?

A) DEMAND-SUPPLY RELATIONS ARE DECISIVE FACTOR.

YAMANI: WE DID NOT MAKE THE DECISION TO SPO T OPEC OR TO CAUSE TROUBLE WITH OTHER OIL-PRODUCING COUNTRIES. THE BASIC POLICY OF OUR COUNTRY IS THAT THE WORLD ECONOMY, WHICH IS TENDING TO BE STAGNANT. MUST NOT BE WORSENED

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ANY FURTHER. ULTIMATELY, OUR COUNTRY WAS APPRECIATED BY MANY COUNTRIES, WHETHER ADVANCED OR DEVELOPING COUNTRIES, AND THEREFORE I THINK THAT OUR DECISION WAS CORRECT.

--WHAT WILL BECOME OF THE OIL PRICE IN THE FUTURE?

YAMANI: THIS IS A PROBLEM IN WHICH EVERYONE IS INTERESTED, AND ON WHICH NO ONE CAN GIVE ANY ANSWER. THERE ARE THREE FACTORS DECIDING THE OIL PRICE IN THE FUTURE. THE FIRST FACTOR IS DEMAND-SUPPLY RELATIONS. IF DEMAND INCREASES, THE PRICE WILL RISE. ON THE OTHER HAND, IF NEW DISCOVERIES AND DEVELOPMENT OF OIL MAKE PROGRESS, IT WILL BE POSSIBLE TO RESTRAIN THE PRICE RISE. ALTHOUGH THE PRICE WILL NOT FALL.

THE SECOND FACTOR IS ECONOMIZATION.
ESPECIALLY THE ADVANCED NATIONS MUST ECONOMIZE. IF
THEY CONSUME OIL WASTEFULLY WHILE APPRECIATING THE
DECISION BY SAUDI ARABIA, THERE WILL BE NO HOPE FOR
STABILIZING THE OIL PRICE. THE THIRD IS DEVELOPMENT OF
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SUBSTITUTE FUEL. PROBABLY IT IS NOT NECESSARY TO EXPLAIN THIS.

-- IT IS SAID THAT SAUDI ARABIA WILL INCREASE PRODUCTION BY LIFTING THE OUTPUT RESTRICTIONS TO DATE, BUT

B) 11,800,000 BARRELS THIS YEAR.

YAMANI: SO FAR OUR AVERAGE DAILY OUTPUT HAS BEEN 8,500,000 BARRELS, BUT WE ARE SCHEDULED TO PRODUCE 11,800,000 BARRELS THIS YEAR. NEXT YEAR THE OUTPUT WILL BE GREATER. WE WILL MAKE THE GREATEST POSSIBLE EFFORTS TO SABILIZE THE OIL PRICE, SO WE WANT JAPAN AND OTHER ADVANCED COUNTRIES ALSO TO PREVENT INFLATION.

--I THINK THERE IS AN INCREASING NUMBER OF COUNTRIES WANTING TO HAVE DIRECT DEALS WITH SAUDI ARABI, BUT...

C) POSITIVENESS DESIRED OF JAPAN.

YAMANI: THAT IS RIGHT. HOWEVER, WE WOULD LIKE TO CONCLUDE LONG-TERM, DIRECT-DEAL CONTRACTS WITH COUNTRIES WHICH WILL COOPERATE IN THE MODERNIZATION AND INDUSTRIALIZATION OF SAUDI ARABIA.

-- IN THAT CASE, CAN JAPAN BE INCLUDED AMONG THE OBJECTS OF DIRECT DEALS?

YAMANI: THERE ARE A GREAT MANY FIELDS IN WHICH JAPAN CAN COOPERATE WITH OUR COUNTRY.

-- I HEAR THAT A CERTAIN GROUP OF JAPANESE ENTER-PRISES VIRTUALLY GAVE UP ON EXPORTING A PETRO-CHEMICAL PROJECT, AND THAT THEREFORE, THE SAUDI ARABIAN GOVT IS EXPRESSING STRONG DISSATISFACTION WITH THE JAPANESE UNCLASSIFIED

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GOVT AND THE ENTERPRISES, BUT ... (MR. YAMANI NODS

MANY TIMES)

YAMANI: I AM IN NO POSITION TO MAKE ANY DIRECT COMMENT, BUT I WOULD LIKE JAPAN TO BECOME MORE POSITIVE. THIS CAN BE SAID IN REGARD TO THE PROBLEM OF PEACE IN THE MIDDLE EAST, TOO...

-- IN JAPAN, ECONOMIC CIRCLES ARE PLANNING TO
DISPATCH MISSIONS TO SEVERAL COUNTRIES IN ORDER TO
CULTIVATE ARAB ECONOMIC DIPLOMACY BY THEIR OWN EFFORTS,
AND A MISSION WILL VISIT SAUDI ARABIA, TOO. DO YOU
KNOW THIS?

YAMANI: I HEAR THAT PRINCE NAEF (TN: PHONETIC)
WILL INVITE LEADERS OF JAPANESE ECONOMIC CIRCLES. IT
SEEMS THAT PREPARATIONS ARE BEING MADE ALSO FOR TALKS
WITH LEADERS OF OUR COUNTRY, INCLUDING THE KING. I
ALSO WILL BE WILLING TO PARTICIPATE. I WANT THEM TO
HAVE A GOOD UNDERSTANDING OF THE OIL POLICY OF SAUDI
ARABIA, AND WANT TO OBTAIN THE COOPERATION OF JAPANESE
ECONOMISTS CONCERNING THE INDUSTRIALIZATION OF OUR
COUNTRY. SAUDI ARABIA AND JAPAN NEED MUTUAL COOPERATION,
AND THE DISPATCH OF THE MISSION WILL SURELY BRING ABOUT
GOOD RESULTS. END TEXT.
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